



WE LIFT YOU ABOVE ALL

BOOM LIFTS IN FLORIDA SOAR UP TO 300 FT, STABLE AND WIND- RESISTANT IN 27+ MPH WINDS



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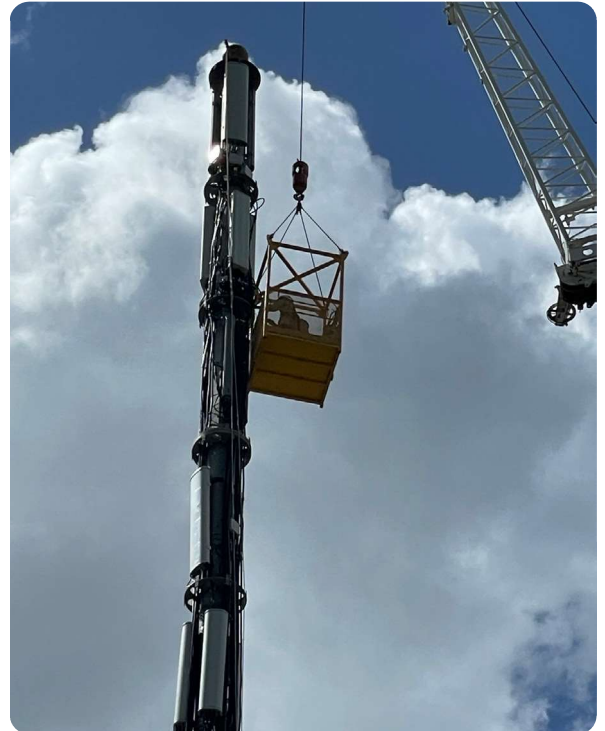
A national telecom infrastructure management provider works daily on cell towers in Florida, with persistent high winds along the coast, especially around the hurricane season.

These cell towers are typically tall and exceed the reach of self-propelled lifts. So, the company would place a technician in a lift cage who would collaborate with crane operators to install the tower equipment.

THE CHALLENGE

The company was upgrading another tower in the Tampa, FL area and wanted to improve its height access methods, as crane baskets have low productivity and are extremely dangerous in high winds, causing frequent injuries and cell tower damage.

Extreme cage swinging leads to low productivity due to no line of sight between the crane operator and the technician in the cage. Not to mention a frightening experience in the crane cage, requiring very skilled and brave labor, high risks, and significant insurance costs.



In addition, per OSHA 1926.1431, "if safer means of height access are available, it is illegal to hoist personnel using crane baskets."

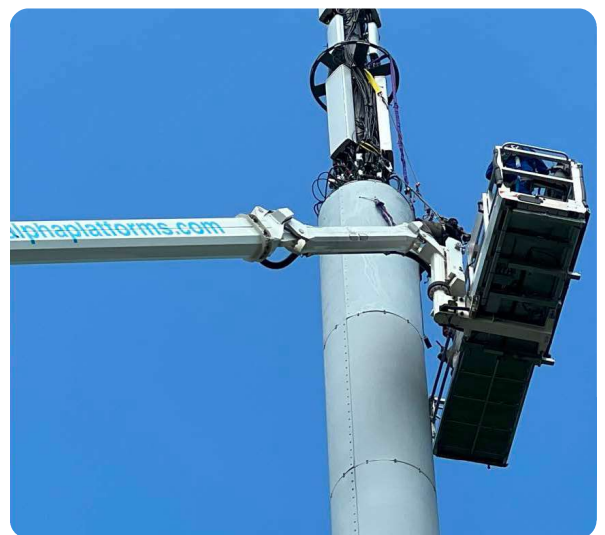


THE SOLUTION

After Alpha Platforms expanded coverage to Florida, an alternative method became available and the client decided to try it just a couple of blocks from the ocean at a very windy job site, even in calm weather.

Alpha Platforms dispatched its **A-210** aerial work platform, capable of reaching 210 ft in height and 133 ft in side reach.

This lift model is particularly well-suited for telecom tower work as it can easily swivel around the tower thanks to its extra-long upper boom and jib of 60 ft.



To try the same world-class service and equipment, just call or email:

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The A-210 is equipped with an external cage Power Lift System™ that can lift 1,322 lbs in its 12-ft-wide basket, comfortably fitting two technicians, our full-time lift operator, 2-3 fully-assembled antennas, tools, equipment, or an entire naked sector.

Alpha's A-series' wind stability tops all other height access methods: it can work in 27 mph winds with gusts up to 36 mph. Telecom personnel pointed out that they have never experienced a similar sturdy cage feeling and were impressed by the unprecedented smoothness of the lift operation: it does not shake, rattle, or swing.

Unlike crane companies, which typically start charging clients the moment a crane leaves the depot, Alpha Platforms only bills clients from the time the boom lift arrives at the site, so the boom lift commute is on us! Also, unlike with cranes, our lift doesn't require a lift plan or "bird cage" test day. Our lift arrives at the job site and is ready to work within 15 minutes! Huge savings!

THE OUTCOME

In just two weeks (12 working days), the client crew was able to open the pole, remove 8 old antennas and all old cabling, install 8 new antennas, and set up and connect all cables. They turned on the signal, closed the pole, and fully activated the site.

The workers never experienced anything like the A-210 and were very impressed with the equipment's quality, lifting/hoisting capabilities, and stability in windy weather.

Our precise German-made lifts with an all-inclusive operated rental service are the height access method of choice for hard-to-access structures or at extreme heights, combining unmatched productivity with safety and comfort.



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